



Do Nothing!: How to Stop Overmanaging and Become a Great Leader

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Award-winning business professor Keith Murnighan teaches us how doing less will get you more in "Do Nothing!" Would you like to go on holiday without having to check daily that your team is doing its job? Can you turn off your phone and your email, knowing that everything is under control? For most managers this is just a dream. But Do Nothing! reveals that such a 'hands off' approach is both achievable and highly effective. In this compelling and imaginative book, award-winning business professor Keith Murnighan shows how really successful leaders create a culture of independence and trust. Identify the team members who you can rely on - then step aside and let them do their jobs. With a raft of provocative suggestions ('ignore performance goals!', 'de-emphasize profits!'), "Do Nothing!" proves that behaving naturally can work against you. Doing less will get you more. "A compelling analysis...Allows leaders to both work less and be better at their craft". (Robert Cialdini, author of "Influence"). "This rare book provides a refreshing perspective and tangible advice on leadership that isn't available anyplace else". (Bob Sutton, author of "The No Asshole"). Rule J. Keith Murnighan is an award-winning professor at the Kellogg School of Management at Northwestern University and an active consul-tant and trainer for a host of companies around the world. His research has been cited in "The Wall Street Journal", "The New York Times", "The Econo-mist", and "Forbes". He lives in Evanston, Illinois.

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