



Travel Business and More: Step-by-Step Startup Guide (StartUp Guides)

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At over a billion dollars, the travel industry is evolving, creating new trends and new opportunities for eager entrepreneurs like you. Our experts take you step-by-step as you embark on your most exciting adventure—starting a business. Discover success as an independent travel or specialty tour professional offering unique opportunities—in both geography and market niche—that even online discount travel sites can't compete with.

From exotic getaways to adrenaline-pumping extreme tours and time-saving technology to important regulations, learn how to conduct business by land, air, or sea. Led by our experts, find your travel niche, establish your business, price your time and packages, master important destination details, and much more. Plus, access an abundance of resources including important associations, travel-specific software, mailing lists, and in-the-trenches tips from successful travel and tour operators.

Covers:

Hot travel markets including: business, leisure, adventure, honeymoons, family, men only, women only, seniors, and more

Designing and pricing your services and packages to compete in the travel marketplace

Managing your finances

Using efficient software systems and mobile technology for daily operations

Complying with the rules of security and domestic and foreign travel

Advertising and promoting online and in print

Growing your business

And more

From finding your travelers to delivering a trip of a lifetime and everything in between, learn what you need to know to become a high-flying success!

The First Three Years

In addition to industry specific information, you'll also tap into Entrepreneur's more than 30 years of small business expertise via the 2nd section of the guide - Start Your Own Business. SYOB offers critical startup essentials and a current, comprehensive view of what it takes to survive the crucial first three years, giving you exactly what you need to survive and succeed. Plus, you'll get advice and insight from experts and

practicing entrepreneurs, all offering common-sense approaches and solutions to a wide range of challenges.

- Pin point your target market
- Uncover creative financing for startup and growth
- Use online resources to streamline your business plan
- Learn the secrets of successful marketing
- Discover digital and social media tools and how to use them
- Take advantage of hundreds of resources
- Receive vital forms, worksheets and checklists
-

From startup to retirement, millions of entrepreneurs and small business owners have trusted Entrepreneur to point them in the right direction. We'll teach you the secrets of the winners, and give you exactly what you need to lay the groundwork for success.

BONUS: Entrepreneur's Startup Resource Kit!

Every small business is unique. Therefore, it's essential to have tools that are customizable depending on your business's needs. That's why with Entrepreneur is also offering you access to our Startup Resource Kit. Get instant access to thousands of business letters, sales letters, sample documents and more – all at your fingertips!

You'll find the following:

The Small Business Legal Toolkit

When your business dreams go from idea to reality, you're suddenly faced with laws and regulations governing nearly every move you make. Learn how to stay in compliance and protect your business from legal action. In this essential toolkit, you'll get answers to the "how do I get started?" questions every business owner faces along with a thorough understanding of the legal and tax requirements of your business.

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