



How to Invest in Real Estate With Little or No Money Down

Robert Irwin

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One of America's most trusted real estate experts tells how to make a killing in real estate using other people's money

"Irwin is a prolific writer on real estate, and among the best."

--USA Today

This latest book from real estate guru Robert Irwin is a complete, step-by-step guide for newcomers to no-money-down real estate investment. It's also a source of fresh insights and guidance for experienced investors looking for solutions to problems that can arise

with the no-money-down approach. Written for today's robust market, *How to Invest in Real Estate with Little or No Money Down* tells readers how to:

- Get the seller to finance the purchase
- Research and analyze fixer-uppers and finance the purchase and the renovations
- Find and buy rental properties as solid long-term investments
- Locate good investments in high-priced markets and get sellers to accept lowball offers
- Cope with no-down investing negatives, including negative cash flow, high maintenance and repairs, and time demands

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